

**ACWA/JOINT POWERS INSURANCE AUTHORITY**

**Unapproved 2/8/10**  
**Approved 3/30/10**

**EXECUTIVE COMMITTEE MEETING**

ACWA/Joint Powers Insurance Authority  
5620 Birdcage Street, Suite 110  
Citrus Heights, CA 95610  
(800) 231-5742

**February 8, 2010**

**MEMBERS PRESENT**

Vice Chair: Joan C. Finnegan, Municipal Water District of Orange County  
Merle Aleshire, Valley Center Municipal Water District  
Tom Cuquet, South Sutter Water District  
Joseph Dion, Citrus Heights Water District  
E. G. "Jerry" Gladbach, Castaic Lake Water Agency  
W. D. "Bill" Knutson, Yuima Municipal Water District  
Melody McDonald, San Bernardino Valley Water Conservation District  
Lou Reinkens, Tahoe City Public Utility District

**MEMBERS ABSENT**

Randy Record, ACWA Vice President

**STAFF PRESENT**

Chief Executive Officer/Secretary: Daniel N. Klaff  
Chief Financial & Operations Officer: Walter "Andy" Sells  
David deBernardi, Director of Finance  
John Gilstrap, Director of Member Services  
Nancy Stangel, Director of Administration  
Jeanette Waterstradt, Executive Assistant to the CEO

**OTHERS PRESENT**

Rick Gilmore, Byron-Bethany Irrigation District

**WELCOME**

Vice Chair Finnegan called the meeting to order at 8:30 a.m. and welcomed everyone. She noted that, as the agenda stated, members of the public would be allowed to address the Executive Committee on any agenda item prior to the Committee's decision on that item. Comments on any issues which may or may not be on the agenda were also welcome.

**ADDITIONS TO OR DELETIONS FROM THE AGENDA**

None were noted.

**EVACUATION PROCEDURES**

Mr. Sells reviewed the evacuation procedure and reminded everyone that, in the event of an evacuation, the Committee all in attendance should meet outside of the Marie Calendar's restaurant which is just behind the JPIA building.

## **POOLED PROGRAMS**

### **Broker Agreement**

Mr. Sells stated that Bill Malone of WGM & Associates had contacted the JPIA regarding the recent Broker Agreement that had been approved at the last Executive Committee meeting of January 22, 2010. The Agreement approved was as presented for a five-year contract starting with October 1, 2009 through October 1, 2014. Mr. Sells noted that in the discussion, Mr. Malone had pointed out that he still had monetary obligations to EPIC, the Company that purchased Metro/Risk; however, he was agreeable to the \$600,000 discussed in the meeting. A question was asked on the payment schedule. Mr. Sells responded that there would be one payment of \$178,976, and after that, every six months there would be a payment of \$300,000. Overall, it had been a good discussion, which included the matter of emergency backup, gifts, and a request to start a stewardship report which would list accomplishments during the year, changes/improvements and potential strategies for the future.

M/S/C (Reinkens/Cuquet) (Yes – 7, No – 0): That the Executive Committee approve the revision to the Broker Agreement at an annual fee of \$600,000 with a payment of \$300,000 every six months, with the understanding that there can be no gifts, and that WGM & Associates produce an annual stewardship report.

## **MISCELLANEOUS**

### **Future Agenda Items**

Vice Chair Finnegan asked the Committee members for any future agenda items. Mr. Gladbach requested that Mr. Sells return at a future meeting with figures on calculations on program premiums with programs to include both the active and non-active members.

M/S/C (Gladbach/McDonald) (Yes – 7, No – 0): That the Executive Committee meeting be adjourned.

The Executive Committee meeting adjourned to the Workshop at 8:40 a.m.

---

JOAN C. FINNEGAN, VICE CHAIR

ATTEST:

---

DANIEL N. KLAFF, SECRETARY